

Associate

Job Description

AQUISIS is a strategy advisory boutique with 2 core pillars of client service: Commercial advice for investors, and strategy advice for SME owners. Both are built on merging the investor mindset with the commercial toolkit of a management consultant. The underlying core principle is that of identifying sources of value and showing ways to generate value.

AQUISIS provides the opportunity for exceptional talents to join as an Associate in the strategy consulting practice. The Associate will:

- Be an integral part of AQUISIS' day-to-day consulting business. This will range from supporting the Partner with flawless analyses, and crafting slide decks that tell a compelling story, to taking ownerships of workstreams in larger projects. Senior Associates are expected to take the lead on smaller projects
- Drive outreach to prospective clients, both inside and outside Italy, from identification through first contact to establishing AQUISIS as a trusted advisor
- Mentor and supervise junior talents
- Contribute to thought-leadership activities, seeing them through from ideation to publishing

Applicants should be aware that AQUISIS is young and small. Having served clients predominantly in Germany and the UK, AQUISIS is expanding into Italy. The successful applicant will work directly with the Partner on projects in Italy and Europe, but is also expected to get their "hands dirty" in scaling up the Italian business. The Associate position is the last entry point for external talent on the pathway to VP positions for top performers.

REQUIREMENTS

The successful Associate will have the following characteristics:

- Impeccable integrity
- Highest commitment to excellence, and intrinsic motivation to solve complex issues conceptually
- Proven track record of driving impact. At least 3 years of professional experience, which should include time in an advisory setting
- Aspiring to be(come) a compassionate leader
- Above average grades at a recognized academic institution. Passionate about at least one of our core service pillars (please provide detail in cover letter)
- Strong analytical reasoning, problem-solving, and quantitative skills
- Proficiency in PowerPoint and advanced Excel-skills are a must
- Fluency in English is a must, as well as fluency in either Italian, German, or French. An additional language is considered a strong plus
- Right to work in Italy

WHAT AQUISIS OFFERS

- On the job training in consulting methods, relevant theory, and communication skills
- Above market salary depending on qualification/experience
- Generally smart working, but at least a full day per month in the office in Tuscany. Occasional travel within Italy and Europe cannot be excluded

Please send your CV and cover letter via email